

# **The Spectrum of Absorption.**

How Cash Flow Ratios Measure Value.

Every business is a flow of capital  
between two reservoirs.

The Toll.  
Cash today.  
(Reservoir A).

The Growth.  
Cash tomorrow.  
(Reservoir B).

**What separates a great business from a poor one is the direction the capital moves.**

Does the toll fund the growth,  
or does the growth devour the toll?

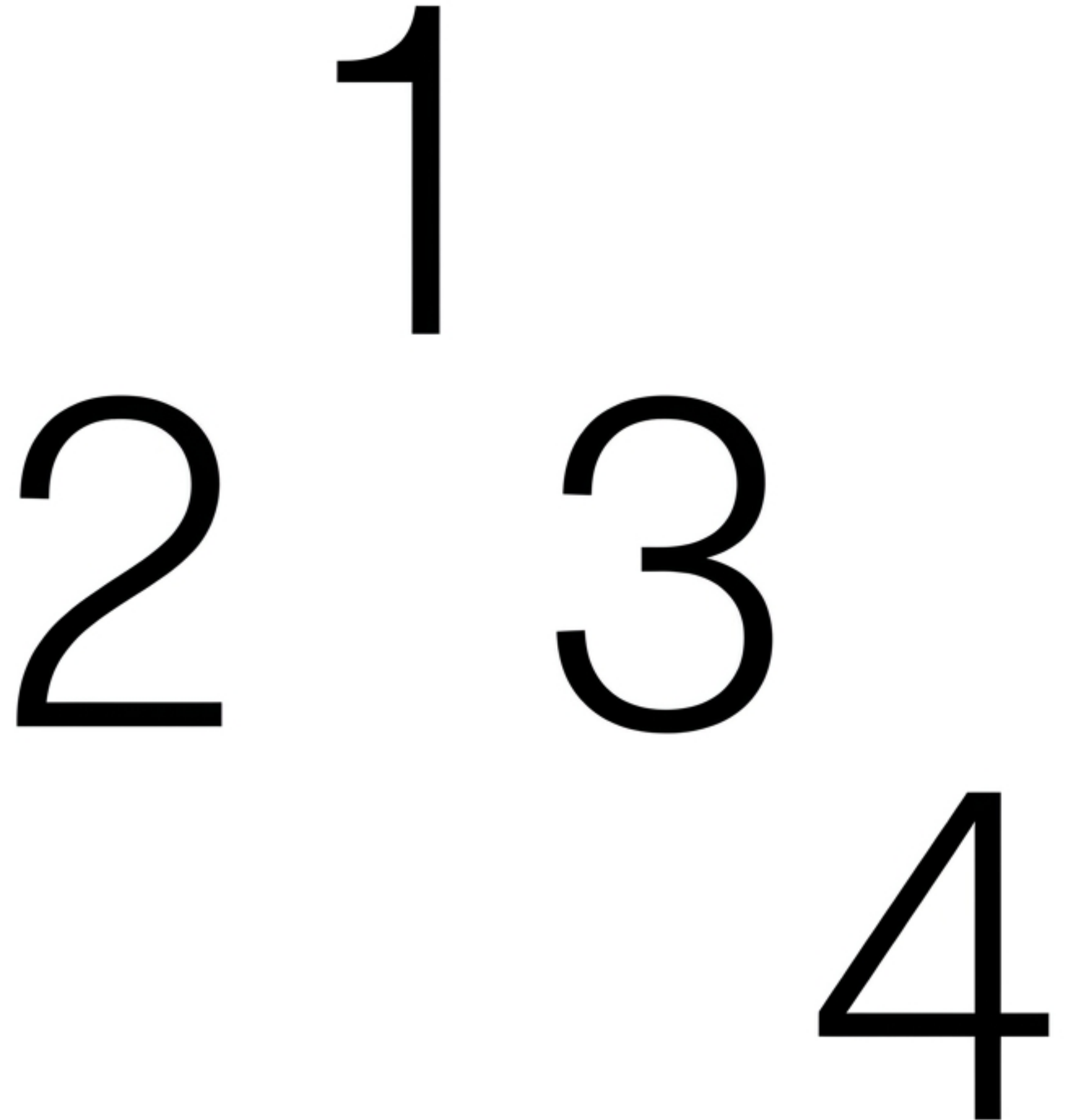
**Overflow.**  
Toll absorbs  
Growth.  
Value  
created.

**Erosion.**  
Toll funds  
bad Growth.  
Value  
destroyed.

**Depletion.**  
Growth  
devours Toll.  
Business  
drains.

The direction of absorption  
leaves fingerprints in the  
financial statements.

Four dials reveal the flow.



# Free Cash Flow

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# Revenue

The Overflow.  
What remains of the toll  
after growth is funded.

# Cash Flow Growth vs. Invested Capital Growth

The Trajectory. Is the overflow accelerating, or is the capital ballooning to maintain it?

# Maintenance Capex

# Growth Capex

The Tell. Are you keeping the toll alive, or buying your expansion dollar by dollar?

# Return on Invested Capital

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## Cost of Capital

The Threshold. Does reinvestment create value, or destroy it with every cycle?

# **The dial is a trajectory, not a photograph.**

A single snapshot can flatter a doomed business, or condemn a magnificent one.

# The Moat.

The ratios place the needle. The structural barrier dictates whether it will stay there.

**Step 1: Read the Flow (The Ratios).**

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**Step 2: Read the Barrier (The Moat).**

**Measure what it is today.    what it is today.  
Interrogate what it is becoming.**

This content is educational and does not constitute investment advice.